# 12.18.

# WHAT WE ARE LOOKING FOR.

#### OUR ACQUISITION PROFILE.

We never stop innovating. We never stop exploring. Our constant growth is driven by our passion for hotel and holiday properties in touristic destinations. Do you have a promising property in your portfolio? Then take a look at the criteria listed below and contact our experts.



### **INFORMATION FOR SELLERS.**

12.18. IS LOOKING FOR PROPERTIES FULFILLING THE FOLLOWING REQUIREMENTS:

- Properties in Europe in unique touristic locations with good infrastructure, primarily in DACH-region as well as Spain and Italy
- Ideally, properties in the 4- and 5-star segment or with the potential to be transformed into a 4- or 5-star property
- Properties with at least 60 rooms or properties with expansion potential to at least 60 rooms
- Properties with expiring leases and management contracts
- Owner-managed or freehold properties
- Properties with repositioning potential with regards to operations, refurbishment, redevelopment and/or expansion

## FURTHERMORE, WE NEED THE FOLLOWING DOCUMENTS IN ORDER TO EVALUATE YOUR OFFER:

- Exposé with complete postal address of the property, photos, and floor plans
- Site plan of the property
- Floor space overview
- Financial performance of recent years
- Legitimation of your mandate by the owner
- ESG-related metrics

# 12.18.

# YOUR PROPERTY.

### THE MOST IMPORTANT FACTS.

Thank you for filling in the form, we are looking forward to receiving your sales offers.

DESTINATION		PROPERTY NAME	
NUMBER OF ROOMS	PLOT SIZE		TOTAL USABLE AREA
CONTACT DETAILS.			
FIRST NAME		NAME	
COMPANY		FUNCTION	
EMAIL ADRESS		PHONE	

## YOUR PROPERTY FULFILLS THE LISTED REQUIREMENTS? PLEASE DO NOT HESITATE TO CONTACT US.

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Your offer will be thoroughly checked by our experts in strict confidence. If the offer is made by an estate agent, we assume that the owner instructed this. A brokerage contract is only concluded if it is confirmed by us in written form. Offers without verifiable information, especially without the property's address, will not be checked.